



Randall R. Hunt

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OBJECTIVE

An award-winning PGA member with proven expertise in: golf operations, strategic plan development, fiscal integrity, and communications seeking the position of Secretary of the PGA of America – 2012.

PROFILE & PERFORMANCE

Chief Operating Officer - General Manager
Milburn Golf & Country Club

2006 - Current

Effective and accountable in management roles – Overcome complex businesses challenges and make accountable decisions using experienced-backed judgment, strong work ethic and irreproachable integrity. Respected as a proponent of empowerment and accountability.

Golf Operations – Characterized as a visionary, strategist and tactician. Consistent record of delivering extraordinary results in growth, revenue, communications, and operational performances.

Consistently deliver mission-critical results – Driven by an instinctive “hard-wired” need to strategize, to motivate and to disprove the words “It can’t be done!” Gifted with the vision, determination, and skills needed for high-level reverse-building strategies and tactics. Personal motto – From the Dirt.

Respect and leverage Human Resources – Motivate, mentor and lead all staff, including PGA professionals and apprentices. Live the culture and lead by example. Direct cross-functional individuals / teams using interactive and motivational leadership that spurs people to willingly give 110% effort and loyalty.

Qualifications & Expertise

- Visionary, Strategy, Execution & Leadership
- P/L & Performance Improvement
- Cost Analysis, Reduction & Inventory Control
- Business Plan Development & Rollout
- Executive Advisory & Decision Support
- Business & Growth Development
- Sponsor, Partner & Board Relations
- Startup, Turnaround, Change
- Negotiating Skills
- Team / Staff Leadership & Collaboration
- Teacher & Promoter of the Game of Golf

General Manager / PGA Professional

1999 - 2006

Prairie Dunes Country Club, Hutchinson, Kansas

- 2002 – U.S. Women’s Open
- 2006 – U.S. Senior Open
- Clubhouse Renovation

Vice-President – Operations / PGA Professional

1997 - 1999

Kemper Sports Management, Northbrook, Illinois

- Property Acquisitions
- Start Up Operations

Director of Golf / PGA Professional

1988 – 1996

Overland Park Golf Club, Overland Park, Kansas

- Contracted Position
- National Golf Foundation Award Winning Facility

PGA Professional

1976 – 1988

- Alvarado Golf & Country Club
- Buffalo Dunes Golf Course

FORMAL EDUCATION

1972

Chadron State College – Chadron, Nebraska

- Bachelor of Arts – Business Administration

PROFESSIONAL ACCOMPLISHMENTS

District 7 Representative – PGA National Board of Directors

PGA National Committee(s) – Properties, Employment & Budget

Midwest Section PGA - Golf Professional of the Year

Midwest Section PGA - Bill Strausbaugh Award

Multi Winner – Midwest Section PGA Tournaments

H & S Enterprises, Inc – Owner & Operator

Section Leader – Director, Vice- President & President

Class “A” PGA Professional